

Flexis presents range of vehicles and embedded solutions for electric, connected urban logistics

- Three vehicle models based on a common EV-native skateboard platform with SDV (Software Defined Vehicle) electronic architecture, presented to respond to European urban logistics challenges
- Flexis has entered its industrialization and pre-commercialization phase and will produce in Renault Group Sandouville plant (France) and deliver first vehicles to customers in 2026
- Ten LOI (letters of intent) have been announced in France, the UK, and Germany, including Colis Privé, HIVED, and DB Schenker.

Villebon sur Yvette – January 29, 2025 – Flexis, the joint venture between Renault Group, Volvo Group and CMA CGM to develop a new generation of urban logistics solutions, unveiled for the first time in their showroom, their range of vehicles and services that will be commercialized in 2026. The company, focused on developing 100% electric, 100% connected, 100% urban-centric and 100% customizable urban logistics vehicles based on a common EV-native skateboard platform, equipped with Software-Defined Vehicle (SDV) electronic architecture, also presented the embedded software and services they have developed to support logistics providers efficiently electrify fleets and respond to growing urban logistic challenges.

As the company enters its industrialization and pre-commercialization phase, Flexis also announced ten letters of intent with logistics providers in France, the UK and Germany, with a potential vehicle demand of up to 15,000 vehicles over 3 years. Three of those logistics providers are Colis Privé (France), HIVED (UK) and DB Schenker (Germany) who will work with Flexis to co-create solutions to meet their operational needs and those of their subcontractors.

“Our mission at Flexis is to support and accelerate the electrification of the urban logistics industry, which is looking to operate more sustainably, improve profitability and improve the operations security and safety for drivers in a sector that continues to grow,” explains Philippe Divry, CEO of Flexis. *“Since the creation of Flexis, we have worked with customers and logistics players to co-create the services to meet operational needs and improve the B2B offer on the market with a solution that is 100% electric, 100% connected, 100% customizable and 100% designed for cities.”*

A fully electric, fully customizable fleet designed for cities

Based on an EV-native skateboard platform, with SDV electronic architecture developed by partnering organization Ampere of Renault Groupe, Flexis has developed a family of three vehicles, which are fully electric, urban proof, connected, and customizable.

The platform enables the vehicles to send real-time data to fleet management operators to maximize operational efficiency, as well as receive over the air updates, essentially making the vehicle a computer on wheels.

The fully EV-native range of vehicles are designed with logistics operations in mind to significantly improve efficiency. All vehicles have: a low floor height to ease the loading and unloading of parcels; the possibility of fully customizing the interior of the vehicles without the constraints of retrofitted hardware; the integration of high-capacity battery solutions allowing for fast charging (80% in less than 20 minutes); and the best range for urban operations (up to 450km WLTP per charge).

The vehicles are designed with superior ergonomics to increase driver safety and provide the comfort of a passenger car; for example, the driver seat is positioned at a height to reduce the impact on driver's knees (reducing up to 250 up-and-down movements per day).

Flexis has already invested €350 Million in the development of the product range and has now entered the industrialization and pre-production phase in 2025. Serial production will start mid-2026 at Renault Group's Sandouville plant in France. As part of the development process, twenty representative

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prototypes have been built and being tested, cumulating more than 9,000 hours of driving , since March 2024.

The family is composed of three models: the Step-in van, the Panel van and the Cargo van.

The Step-in Van: The Step-In van features a unique silhouette in the medium van segment featuring front sliding doors and a rear shutter door for loading optimization; a first for the European market. The van features easy access between the cockpit and cargo areas with 1,90-meter height clearance allowing drivers to comfortably walk upright throughout the vehicle.

The Panel Van: The urban-proof, multi-purpose design addresses all limitations of current market offerings, including superior maneuverability and an overall height of 1.9m, enabling it to enter underground city parking and garages easily.

The Cargo Van: The vehicle is adapted to urban last-mile delivery needs and beyond with an easily convertible box, capable of integrating different widths, heights, and beds, as well as modular solutions including, but not limited to, refrigerated boxes.

The company plans to sell its vehicles directly to logistics providers and fleet managers and will also supply the vehicles to Renault Group and Renault Trucks who will distribute them under their own brands in their sales networks.

Embedded solutions for connected logistics

Beyond the family of electric vehicles, Flexis is also developing a portfolio of B2B-oriented services to help logistics operators decarbonize and improve operational efficiency. The Flexis fleet management solutions are developed based on an open platform leveraging the capabilities of the Software Defined Vehicle and able to seamlessly integrate the vehicles in the existing digital environments already existing at customer operations.

Flexis services are centred around four main pillars: uptime management, operational efficiency, energy and charging infrastructure management, and financial services, and will be delivered through:

- A central digital platform for Flexis clients called the "FlexE Connect"
- Existing service networks across Europe supported by Renault Group and Volvo Group
- A Customer Operational Centre, offering clients a team of experts dedicated to conducting real-time fleet monitoring, providing diagnostics, proactive recommendations to customers, and sharing personalized performance reports.

"Flexis is a strategic partner for urban logistics operators," explains Pierre Sirolli, Head of Flexis Services and Solutions. *"Through the data connectivity of the Flexis vehicles and a team of experts, we offer personalized recommendations to improve our clients' overall operations, offering solutions like delivery route optimization, significantly reducing vehicle breakdowns through preventive and predictive maintenance, securing the charging of the vehicles and with uninterrupted advisory support we create and implement actions to resolve any setbacks."*

Flexis prepares European commercialization through close cooperation with customers in France, UK and Germany

The company announced their first ten letters of intent (LOI) signed with logistics providers across France, Germany, and the UK, including Colis Privé, HIVED and DB Schenker. These LOIs represent a potential demand of 15,000 vehicles in the next 3 years and the collaboration between Flexis and the clients to co-create solutions based on their needs.

"The first LOIs are the result of our co-creation approach and deep understanding of the electrification and efficiency solutions we have developed at Flexis," explains Philippe Divry. *"We are proposing an offer that allows us to answer the needs of logistics players in a tailor-made way that is capable of meeting their*

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sustainability, operational, and economical objectives. We are proud to accompany Colis Privé, HIVED and DB Schenker."

"Colis Privé was delighted to collaborate with Flexis on the development of the utility vehicle of tomorrow and the improvement of services offered to delivery drivers. Thanks to our hands-on expertise on the roads for many years, Colis Privé's vision has enabled us to make significant contributions, particularly regarding the size of the vehicle, its efficiency, and its comfort," explains Bernard de Guillebon, Managing Director of Colis Privé. "These improvements directly contribute to the well-being of our delivery drivers. Being comfortable and at ease in one's work vehicle is essential but not yet common. We are working with Flexis on creating a robust and reliable solution to minimize operational interruptions and are particularly interested in exploring other vehicle features together such as predictive maintenance. This would reduce downtime and unexpected after-sales service issues, allowing us to focus on our core business: serving our customers without having to worry about anything else. We are confident that these innovations will enhance our efficiency and our ability to provide quality service."

"HIVED is looking to reinvent mass market package logistics focused on customer centricity, electric transport and technical innovation. We are excited to influence the development of vehicles truly adapted to our use needs and to the reality of our delivery services," said Mathias Krieger, co-Founder and CEO of HIVED. "Because we already have a proprietary technology stack and are working with Flexis to integrate and co-create solutions that will support drivers and amplify operational efficiency. We look forward to integrating the vehicles into our operations and measuring the impact we will have on the road and more largely on influencing the future of the sector."

"On the way to sustainable logistics, DB Schenker continuously invests in innovative, low-emission freight solutions to meet the growing customer demand for low-emission supply chains and to support them in achieving their sustainability goals. We were particularly convinced that Flexis developed innovative, attractive vehicles from the factory tailored to our specific needs in the last mile of parcel shipments. The Flexis fleet is designed for cities, without compromising the need for space, making them easier to manoeuvre and more adaptable for their mission and for their end users" said Tristan Keusgen, Head of Fleet Management & Future Fleet of DB Schenker.

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About Flexis

Founded in 2024, Flexis is a European mobility solutions company based in France (Villebon-sur-Yvette). Flexis designs, develops and sells a new generation of 100% electric commercial vans and provides fleet management solutions based on a Software Defined Vehicle (SDV) architecture. Flexis offers low-carbon, efficient logistics solutions by vehicles that meet the combined needs of last-mile delivery professionals, their drivers, and the cities they operate within. The first Flexis electric vans are expected to roll off the assembly line at Renault Group's Sandouville plant in 2026. An independent company, Flexis is a joint venture between the Renault Group, the Volvo Group and CMA CGM.

About Colis Privé

Colis Privé is a B2C specialist in home and out of home deliveries. The company offers a comprehensive portfolio of delivery solutions tailored to the needs of e-commerce, including 24- and 48-hour delivery services. Based in the Aix-Marseille-Provence metropolitan area, Colis Privé attends nearly 300 clients, including some of the largest French and international e-retailers. The company relies on approximately 3,500 delivery drivers and now operates its own fleet within a network of 5 hubs and 26 agencies spread across France, Belgium, and Luxembourg. Since 2022, Colis Privé has been a subsidiary of CEVA Logistics, a member of the CMA CGM Group.

About HIVED

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HIVED is the world's first fully electric delivery company designed for the ecommerce market. With our purpose-built technology, commitment to an exceptional delivery experience, and sustainability-as-standard approach, HIVED is setting a new delivery standard for retailers and consumers.

Founded in the UK in 2021, HIVED has already delivered millions of parcels across London for the biggest brands including ASOS, Uniqlo, Nespresso and Zara. Backed by leading investors such as Maersk Growth, Pale Blue Dot and Planet A Ventures, HIVED is at the forefront of sustainable, scalable logistics solutions.

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About DB Schenker

With around 72,700 employees at more than 1,850 locations in over 130 countries, DB Schenker is one of the world's leading logistics service providers. The company operates land, air, and ocean transportation services, and it also offers comprehensive logistics and global supply chain management solutions from a single source. Aiming for a sustainable future of the logistics industry, DB Schenker continuously invests in innovative transport solutions, renewable energies, and low-emission products for its customers.

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